

Rachel Perry, CPCU

Resident Managing Director- Atlanta, GA

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Responsibilities

Rachel Perry is the resident managing director for the Aon Atlanta office. She provides strategic direction and growth of the office, talent recruitment and development and ensuring that Aon delivers on its service commitments to our clients. She also works closely with the team to bring the depth of Aon's commercial risk, health, retirement and human capital solutions to clients.

Experience

Rachel joined Aon in September 2012 as the southeast region casualty leader and became the account executive practice leader in January 2017. As the account executive practice leader, Rachel led a team of account executives focused on strategic advice, client service, and growth. In January 2018, Rachel became the resident managing director for the Atlanta office. Before moving to Aon, Rachel spent 19 years with Marsh in their New York, New Jersey, and Atlanta offices. While at Marsh, she held several roles including senior client executive, Atlanta casualty practice leader and senior casualty advisor for large multi-national firms responsible for overall program design, marketing strategy and negotiations of their insurance programs.

Rachel began her insurance career in 1993.

Expertise

Rachel's expertise includes working with multinational clients with complex program designs, including captives and integrated risk in various industries, including retail/wholesale, food and beverage, chemicals, manufacturing, and higher education.

Education

Rachel earned her MBA from Coles Business School at Kennesaw State University. She received her Bachelor in Business Administration, majoring in risk management and insurance, from the University of Georgia.

She also holds a Chartered Property Casualty Underwriters (CPCU) designation.

She sits on the boards of the OnBoard organization and the University of Georgia Terry College of Business Alumni Board.