

WANDA J. SILVA

Merger & Acquisition Entrepreneur • Speaker • Advisor

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Wanda J. Silva is currently the **Founder and President of Silva Capital Solutions, Incorporated** (1999 to Present). Based in Marietta, Georgia, Silva Capital Solutions remains the nation's leader in providing merger, acquisition and financial advisory services to middle market companies including Professional Employer Organizations (PEOs) and Outsourced Business Service companies.

With 26 years of M&A experience, over 50 completed transactions and 1,600 consulting projects, Ms. Silva is recognized, admired and trusted for her integrity, exceptional industry knowledge, and superior transaction skills.

Ms. Silva holds a Bachelor of Arts Degree in Business and Communications from the University of North Carolina; a Master of Science Degree in Industrial and Labor Relations from the University of Wisconsin; and a Certificate in Finance and Accounting from Georgia Institute of Technology.

Prior to founding Silva Capital Solutions, Ms. Silva was **Vice President – People Strategy** for Medaphis Corporation. Wanda led due diligence, transition and implementation of People Practices for over 32 acquisitions.

Recognized as a *thought leader*, Ms. Silva led a team of business professionals focused on the profitability of Medaphis Physician Services, growing the organization from \$90 Million to \$253 Million in revenue.



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Ms. Silva has authored numerous articles including *“Acquisition Profitability – How is it Measured by a Buyer?”* *“The Five Reasons Why Companies Get More Money at the Time of Sell,”* and *“Trends in PEO Mergers and Acquisitions.”*

Wanda speaks on a frequent basis at professional association and industry related seminars and conferences on such subjects as *“The Value of Internal Controls in Valuation”* and *“Working in the Merger and Acquisition World.”*

Wanda Silva served as a Director on the National Association of Professional Employer Organizations Board of Directors 2012 to 2016 and served as a Professional Advisory Director for Employer Services Assurance Corporation 2010 to 2012.

She founded the PEO Women Executive Affinity Group in 2018 and also served as a Professional Advisory Director for the Alliance for PEO Electronic Compliance 2012 to 2016.

More information about Ms. Silva, her public speaking engagements and publications can be found [here](#).

